



## **VELOTHON 2017 – Comms & Engagement Update**

Abby Barton - July 2017

## **Objectives**



# To engage with the Monmouthshire community, to transform previous negative perceptions of the event

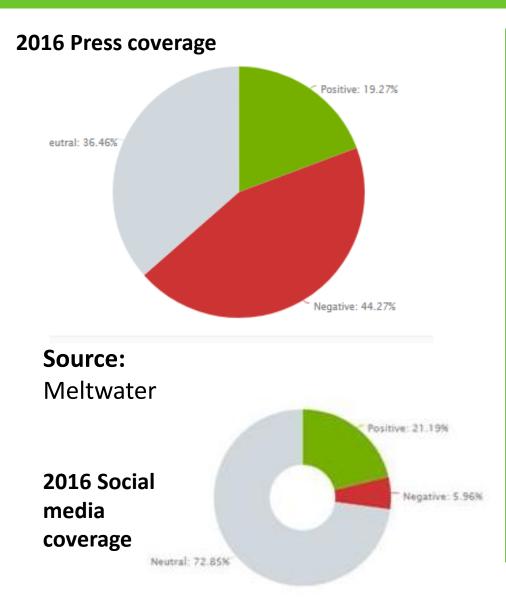
- To launch community engagement activity earlier in the year to involve community groups
- To create excitement and enthusiasm on the approach to the event to send out a 'cycling friendly' message to ensure Monmouthshire benefits from an influx of cyclists training for the event
- To make the most of the commercial opportunities that the Velothon represents on the day of the event itself, through encouraging local people and residents to make the most of closed roads

## To attract more visitors to Monmouthshire

• To encourage people training for the event to visit Monmouthshire and spend time exploring the area, cafes, restaurants and pubs

# Scoping the business problem





#### Background:

- In 2016 Monmouthshire's opinion was divided. People either loved or loathed the Velothon. Negative comments on social media were accompanied by passionate, positive responses by others
- Press coverage reflected this
  division with 44.2% negative and
  19.2% positive mentions of the
  Velothon in relation to
  Monmouthshire in the press and
  21.9% positive mentions on social
  media
- Frustration was voiced by residents about the threat of closed roads in the Llanfoist, Usk and Goytre communities in particular

# Evolving a community communications & engagement strategy and plan



17 <sup>th</sup> Jan 2017	Early community engagement – public meeting in County Hall
6 <sup>th</sup> March - meeting held with Usk Town Council	<b>Cycle Usk team created</b> - including MCC, Velothon, Usk Town Council and local cyclists
April 2017	<b>Engagement strategy produced and community outreach work</b> evolved with Usk Primary School and Cycle Usk team
12 <sup>th</sup> May	'Bike off' event held at Usk Primary School
w/c 22 <sup>nd</sup> May	Beautifully decorated bikes start appearing in Usk – coverage secured of the event
May/June/July	More and more bikes appear, the treasure hunt begins and bespoke cycle routes are launched Positive PR issued to create more positive buzz on the approach to the event <b>Staff engagement</b> – championed with a staff competition <b>Schools engagement</b> – via Welsh Cycling events in local schools (this legacy will continue into September with follow-up sessions planned)
9 <sup>th</sup> July	Supporters fill the roads in Usk with a festival feel. Great to welcome TV and press journalists to Monmouthshire

## **Results:** Bike off success



Local families,

local residents,

joined the event

media and press

and Usk Town

and follow-up

Good social

coverage

generated

council all

event

•

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Join us at Usk Primary School for a 'Bangers and Bikes' decorating party between 3.30 - 5.30pm on Friday 12th May 2017

Come along to decorate old bicycles which will welcome visitors to Usic this summer for the Velathon which is being held on Sunday 9th July.

Old bloycles and some paint will For more information be provided. Pieces bring along brushes and recycled meterials to be upcycled. Please come along wearing VERY old painting clothee and join the fun.

the summer of the birth of the

please contacts

Usk Town

Cound

### Sea of colour to welcome cyclists



#### Monmouthshire Free Press



ity groups and local Usk's community es in Monmouthshire are get-ting ready to welwill de come evelists training and participating in this year's Velothon Wales 2017 to be neld on Sunday 9th event itself A 'Cycle Usk' team ill decorate the wn and encourage local onterprises to

welcome people train-ing for the event - as well as spectators on the big day - and boost local business. Monmouthshire mouthshire sends a warm welcome to County Council's recycling and waste teams are currently saving old bikes left people training for the Velothon in our

orate these r's event. for display around the town from June to welcome cyclists during training and friendly cafes, restau ants and pubs so would encourage on the day of the Usk Primary School is hosting a Bangers and Bikes' party between 3.30pm and 5.30pm on Friday

who would like to decorate their towns. villages or 12th May to decorate are urred to contact us and we will be happy to provide bikes donated or res-Paul Matthews, the council's Chief Executive said: "Moncued at our recycling

tres to replicate Usk's approach Nigel Russell, the streets event director for Velothon Wales com-

for cyclists to pre-pare for this sumhave many cyclingrvone to stop for a

paint, brushes, craft materials be welcomed. For donations or to get involved with up-cycling some bikes,

othe oma

#### Monmouthshire Beacon

## **Results:** Bike off success







- Social media coverage on the MCC, Usk Town Council pages and Velothon pages
- Walesonline covered the 'bike off'
- Dedicated cycle routes produced and shared
- Local businesses and residents all got involved and provided their support
- Cyclists start stopped in Usk as part of training
- **BBC2** have been filming in Usk with local children as part of a 'preparation for Wales in Bloom' programme
- Economy Secretary Ken Skates said: "I'm delighted that the people of Monmouthshire are embracing and celebrating the arrival of the Velothon in such varied and creative ways. This welcome will no doubt leave an impression on the cyclists and spur them on and will create a great atmosphere for local people during the event. Spectators in Wales usually give visitors and home-grown competitors alike a real warm Welsh welcome and can add to a fantastic atmosphere, and we're looking forward to a legendary Velothon Wales this year."

# **Results:** the day went well in Usk





- Reach of 46,400 generated on the MCC Facebook page and 43,262
   impressions on Twitter from the event
- Party atmosphere in town as people filled the streets
- Local businesses opened for business so spectators could make the most of the day
- Cyclists were overheard saying 'this place is great' and seemed to be really enjoying it
- Feedback was received: "Have to thank everyone in Wales for all the support. In other locations you get tacks on the road. In Wales you get shouts of encouragement, flag waving, bunting, painted bikes lining the route, it was like a stage of the Tour de France. Thanks to all involved on a top event, felt like a pro rider for the day."

# **Results:** some great coverage





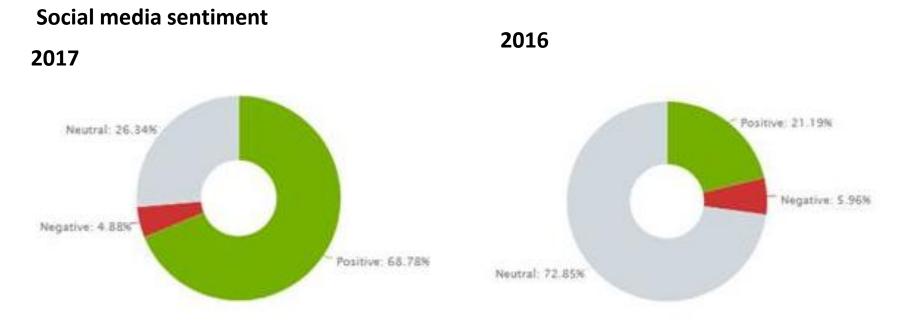
#### Monmouthshire Free Press

#### South Wales Argus

**Overall performance:** this demonstrates the power of effective social media to drive positive digital engagement



Source: Meltwater



- The effective partnership between MCC, Usk Town Council and the Velothon team has proved to be effective
- The positive community engagement has increased positive social media sentiment about the Velothon in Monmouthshire from 21.19% to 68.78%

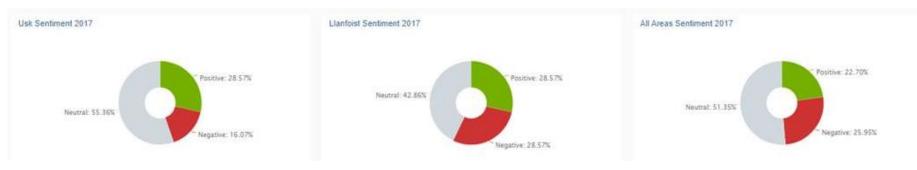
**Overall performance:** this year negative press mentions about have significantly dropped – particularly in Usk where the 'Bike Off' was held

#### Source: Meltwater

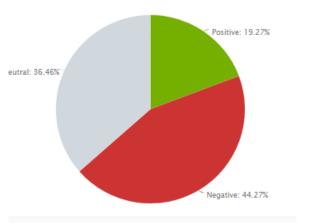
monmouthshire

sir fynwy





2016



- Negative mentions of the Velothon have dropped dramatically from 44.27% to 25.95%
- Positive mentions have increased from 19.2% to 22.27%
- The community activity in Usk has particularly improved perceptions with 28.7% positive mentions (v. 22.7% general feedback) and only 16.06% negative references

**Even better if:** a better relationship is developed between the Velothon and the Abergavenny Chronicle and some frustrated residents





#### **Recommendation:**

- 1) The Chronicle are a key title for Monmouthshire CC so they will need to be managed more closely in 2018 to reduce negative PR
- 2) Direct contact to be made by the Velothon to residents who have voiced their concerns to prevent 'letters to the editor' (Abergavenny Chronicle and Argus), frustrated emails and negativity around businesses not being able to trade editor not being able to work due to road closures